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Contact: Stephanie Funfsinn
Sullair, LLC
773-554-3522
stephanie.funfsinn@sullair.com

Sullair Names Zachary Switalski Director of Sales, Portable Business

CHICAGO – Feb. 22, 2016 – Sullair, an industry leader in innovative compressed air solutions since 1965, today announced Zachary Switalski has been promoted from senior area sales manager to director of sales, portable business. In his new role, he will be responsible for managing all sales and marketing functions, developing the strategies to help grow the company's portable business, and product positioning.

Switalski began with Sullair in 2007 as an account manager, supporting and managing Sullair aftermarket parts and lubricant sales to the industrial air compressor sector for 47 distributors. He was the number one account manager in 2008 and set the record for the largest sales month in the history of Sullair. In 2009, Switalski became the aftermarket account manager for the Americas, supporting and managing Sullair aftermarket parts and lubricant sales to the industrial and construction air compressor sector for more than 88 distributors, located across the U.S., Canada, Mexico and South America.

In 2010, Switalski left Sullair for Quincy Compressor, a global manufacturer of compressed air solutions. There, he was an area sales manager for the Midwest USA for three years, managing and operating a five state territory. Switalski returned to Sullair in 2013 as senior area sales manager for the Central Region, managing a 12-state sales territory.

"We are pleased that Zach has stepped into this leadership role," said Stefan Brosick, vice president of sales and product management. "He has a proven track record of increasing sales nationally by utilizing a consultative approach that identifies customers' needs, as well as effectively training sales personnel on valuable sales strategies."

Switalski received his Bachelor of Science in Marketing with a concentration in professional selling from Ball State University in Indiana. He is certified in Compressed Air Challenge Level 1 and Level 2, and has completed various industry courses including Professional Sales, Sales Management, Sales Technology and Consumer Behavior.

"I am excited to be the new director of sales for the Sullair portable business," said Switalski. "Sullair is where I planted my roots in the compressed air industry early in my career. I look forward to developing the portable business even further and continuing to work with our customers to help improve their own services."

Customers can reach Switalski directly at 219-229-5815 or Zachary.Switalski@sullair.com.



About Sullair

Since 1965, Sullair has developed and manufactured air compressors with proven reliability and wear-free durability. Sullair is globally recognized as a leading manufacturer of portable air compressors, contractors' air tools, stationary air compressors, compressed air treatment equipment and vacuum systems. Additionally, Sullair provides customers with a full line of aftermarket parts, fluids and services. Sullair has manufacturing capabilities in Michigan City, Indiana; Shenzhen and Suzhou, China; Mahindra World City, India; as well as a JV (IHI-Sullair) based in Suzhou. For more information, visit www.sullair.com.

About Accudyne

Accudyne Industries is the parent company of Sullair, and a global provider of precision-engineered, process-critical and technologically advanced flow control systems and industrial compressors that deliver consistently high performance and give confidence to the mission of its customers in the most important industries and harshest environments around the world. Today, Accudyne is powered by ~3,000 employees at 15 manufacturing facilities, supporting a broad range of industries in more than 150 countries. For more information, visit www.accudyneindustries.com.

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